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# FAQ

### Q: What sets your products apart from what I am using now?

Our all-purpose cleaners are designed to meet a higher standard for safety.

They are just as effective as leading cleaners and are as environmentally-friendly as the greenest alternatives. In addition, they deliver this performance in a fully non-toxic, hypoallergenic, and 100% work safe solution – requiring no health & safety warning labels or the use of any personal protective equipment.



### Q: How can I tell your all-purpose cleaner is safer than the one I am now using?

Compare the Materials Safety and Data Sheets (MSDS) side-by-side.

### Q: What, specifically, am I looking for on the MSDS?

If you see anything except '0's in the HMIS (Hazards Materials Identification System) ratings, your cleaner is not fully work-safe. A '1' in health, for example, means it is a skin or eye irritant.

Look for Protective Equipment needs (such as "Requires Eye Protection and Gloves") and First Aid measures (such as "Immediately flush eyes with plenty of water for at least 15 minutes. Get medical attention at once"). These are also indications that the product is not work-safe.

HMIS Rating	
Health	0
Flammability	0
Reactivity	0
Personal Protection	0

0-Least, 1-Slight, 2-Moderate, 3-High, 4-Extreme

### Q: Are your products 'green'?

Yes. Our all-purpose cleaners are biodegradable and conform to the California Clean Air and Water Act #1171, a common measurement for determining if a cleaner is really green and environmentally friendly. (See VOCs below.)

### Q: What are VOCs?

VOCs are Volatile Organic Compounds. VOCs cause smog and ozone depletion, are a contributing factor to sick building syndrome, pollute indoor air quality and may cause respiratory and eye irritation, particularly for janitorial and other cleaning staffs.

In short: the fewer VOCs the better, since decreasing VOCs improves air quality and protects the health and safety of individuals exposed to the chemicals they emit.

### Q: What is considered a 'safe' amount of VOCs?

The California South Coast Air Quality Management District (AMQD) amended Rule 1171 and Rule 1122 to lower the VOC content limits of solvents to "no more than 25 grams of VOC per liter of cleaning solvent as applied."

Our all-purpose cleaners are 8.3 g/l at full strength – well below the rule.

### FAQ

#### Q: Don't all green cleaners conform to rule 1171?

No. Many have far more VOCs than advised by rule 1171. Look at their MSDS. Others supply full strength cleaners, but add a line to their MSDS telling you to further dilute the cleaner to meet rule 1171.

Example: "Cleaner must be diluted 1:1 with water to Meet SCAQMD Rule 1171 & Rule 1122 VOC requirements for solvent cleaning operations," – from Simple Green's MSDS

#### Q: Aren't some green cleaners just watered-down versions of regular cleaners?

Yes. Many cleaners simply add water until their formulas are less than 25 grams of VOC per liter.

**This is why many 'green' cleaners are ineffective.**

#### Q: Do your products work on any special, hard-to-clean applications?

Yes, but they were specifically designed to meet a higher standard of safety while still being effective for general cleaning needs. However, our specialty line of cleaners meet the needs of many complex cleaning applications.

#### Q: Will we save money using your cleaners?

Maybe. Our cleaners are competitively priced and when you factor in the savings from barrel disposal and shipping (we use super-concentrate and innovative 'cube' refill systems) – as well as the cost of safety training, consumable protective equipment, inventorying space, and hazmat disposal costs – we believe there is a opportunity for substantial cost-savings.

#### Q: Why do your 'cube' and 5-gallon refill labels show a '1' on Health?

Because they are super-concentrated versions of our cleaners. When diluted to full strength, they have a '0' for health.

#### Q: How are your 'cube' refills better for the environment?

They are far smaller and lighter than full drums, so they require less fuel to transport them. This helps reduce your overall carbon footprint. Since the cube is made of recycled cardboard, it can be flattened just like a box decreasing landfill space. Plus, it is safe for normal disposal.



**You no longer have to sacrifice safety or the environment to get powerful & cost-effective cleaning.**